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Philip Morris USA

These weeks were above average for McLane's previous performance.
 MCLANE RETURNED TO NEAR NORMAL AFTER FOUR WEEKS OF ABOVE AVERAGE LEVELS. *Recent levels have approached what would be expected to retail shipment*

TOTAL PM VOLUME MCLANE

(millions of cigarettes)

Week ending	PM shipped to McLane	McLane shipped to Retailers	Difference	Cume Diff. From 1/7/94
4/22	1,087.1	544.5	542.6	542.5
4/29	726.7	560.8	165.9	164.9
5/6	674.6	555.9	118.7	119.3
5/13	614.2	565.8	48.4	52.7
5/20	540.9	569.7	-28.8	-28.5
5/27	606.6	544.2	62.4	68.1
6/3	544.8	538.0	6.8	11.6
6/10	628.9	595.8	33.1	38.4
6/17	586.5	587.4	-0.9	2.1
6/24	589.5	N/A	-6.4	-7.4
7/1	599.8	608.3	-8.5	-7.1
7/8	635.8	570.4	65.4	69.4
7/15	631.8	N/A	N/A	50.3
7/22	625.2	N/A	N/A	49.8
7/29	643.1	N/A	N/A	59.9
8/5	583.2	N/A	N/A	1.1
8/12	583.2	N/A	N/A	1.1

All volumes exclude 24 Sam's Clubs in Michigan purchasing directly from PM.